



# Q3

**GLOBAL MARKET LEADER  
IN CHEMICAL DISTRIBUTION**

**Interim Report for the period from  
January 1 to September 30, 2010**

## KEY FINANCIAL FIGURES AT A GLANCE

Income statement		Q3 2010	Q3 2009
Sales	EUR m	2,022.6	1,612.8
Gross profit	EUR m	429.7	373.7
Operating EBITDA	EUR m	160.3	137.4
Operating EBITDA/Gross profit	%	37.3	36.8
EBITDA	EUR m	159.9	136.8
Profit after tax	EUR m	43.3	19.9
Earnings per share	EUR	0.79	0.47

Balance sheet		Sep. 30, 2010	Dec. 31, 2009
Total assets	EUR m	4,889.9	4,653.8
Equity	EUR m	1,535.6	172.3
Working capital	EUR m	856.3	598.1
Net financial liabilities	EUR m	1,469.7	2,535.9

Cash flow		Q3 2010	Q3 2009
Cash provided by operating activities	EUR m	65.9	102.1
Investments in non-current assets (Capex)	EUR m	21.4	14.1
Free cash flow	EUR m	90.8	134.8

Key figures Brenntag share		Sep. 30, 2010	June 30, 2010
Share price	EUR	61.00	52.02
No. of shares (unweighted)		51,500,000	51,500,000
Market capitalization	EUR m	3,142	2,679
Free float	%	29.03	29.03

Master data on the share	
Most important stock exchange	Xetra
ISIN	DE000A1DAH0
WKN	A1DAHH
Trading symbol	BNR
Index	MDAX

## PORTRAIT OF BRENNTAG

Brenntag is the global market leader in full-line chemical distribution. Linking chemical manufacturers and chemical users, Brenntag provides business-to-business distribution solutions for industrial and specialty chemicals globally. With over 10,000 products and a vast supplier base, Brenntag offers one-stop-shop solutions to more than 150,000 customers. The value-added services include just-in-time delivery, product mixing, formulation, repackaging, inventory management, drum return handling as well as extensive technical support. Headquartered in Mülheim an der Ruhr, Germany, the company operates a global network with more than 400 locations in over 60 countries.

## FREE FLOAT SHARE INCREASED TO OVER 50% BY PLACING FURTHER SHARES

After expiry of the six month lock-up period, the previous majority shareholder, Brachem Acquisition S.C.A., Luxembourg, placed 11 million shares in Brenntag AG with institutional investors at a price of EUR 60.75 per share on October 1, 2010 in an accelerated book-building process. Thus the free float share increased from close to 30% to over 50%. Even after this transaction, Brachem Acquisition S.C.A., which is largely owned by several funds advised by BC Partners Limited, Bain Capital, Ltd. and subsidiaries of Goldman Sachs International, still remains Brenntag's largest shareholder.

## CONTENTS

- 2 TO OUR SHAREHOLDERS ■ 7 GROUP INTERIM MANAGEMENT REPORT
- 29 INTERIM CONSOLIDATED FINANCIAL STATEMENTS IN ACCORDANCE WITH IFRS
- 47 FURTHER INFORMATION

# TO OUR SHAREHOLDERS

## CEO LETTER

*Dear Shareholders,*

Looking back, the third quarter of 2010 represents another successful step toward the realization of our major long-term goal – delivering steady, profitable growth. As the global market leader in chemical distribution, we continued to benefit from the ongoing industry trends favoring scale distributors as well as the ongoing global economic recovery, even as its pace has softened somewhat. Demand for our products, one-stop-shop solutions and value-added services developed positively throughout all segments, leading to continued positive growth in gross profit and operating EBITDA.

In addition to our organic growth, acquisitions remain an important avenue for accelerating our underlying growth. Two recent transactions underpin our active role in consolidating the highly fragmented chemical distribution market. In July we closed the acquisition of EAC Industrial Ingredients Ltd. A/S, a sizeable provider of chemical distribution solutions in the fast growing South and Southeast Asia region. This strategic acquisition provides us with the capacity to accommodate accelerated growth in the region for years to come. The combination of our local Asian businesses with those of EAC Industrial Ingredients Ltd. A/S is well underway and is focused on a fast and seamless integration in the interest of our customers and suppliers. In North America, we acquired certain assets of the Industrial Chemicals & Solvents division of Houghton Chemical Corporation. This transaction closed end of July was directly integrated, enabling us to increase our market share in the New England states and to improve our position in focused industries like Pharmaceuticals, Personal Care and ACES (Adhesives, Coatings, Elastomers, Sealants).

Overall, third quarter 2010 Group gross profit increased by 15.0% (8.1% on a constant currency basis) to EUR 429.7 million in comparison to the same period last year. Apart from the positive gross profit development, efficiency and restructuring measures implemented in 2009 along with the continued realization of scale benefits contributed to improved earnings. In total, these effects provided growth of operating EBITDA by 16.7% (9.5% on a constant currency basis) to EUR 160.3 million for the quarter. All regions contributed to the favorable gross profit development, while operating EBITDA developed less evenly.

The recovering global economic climate and our positive development in the first nine months of this year provide further support for our 2010 full-year expectations. From today's perspective, we continue to expect an operating EBITDA of EUR 570 million to EUR 600 million under the assumption that the US-dollar exchange rate will stay more or less at the recent level until the end of the year.

With the aid of the stock markets continuing recovery, the Brenntag share developed favorably. At a price of EUR 61.00 on September 30, 2010 the share had advanced 22% against the issue price of EUR 50.00. On October 1, 2010 the hitherto majority owner of Brenntag AG, Brachem Acquisition S.C.A., Luxembourg, placed 11 million shares of Brenntag AG with institutional investors in an accelerated book-building process leading to an increase in the free float from just under 30% to just over 50%. Brachem Acquisition S.C.A., which is largely owned by several funds advised by BC Partners Limited, Bain Capital, Ltd. and Goldman Sachs International, will remain Brenntag's largest shareholder. With a higher liquidity, we expect that our share will gain even more attention from interested investors globally.

We are confident that we are on the right track for a successful year and are looking forward to continuously increasing the value of our company for our shareholders and employees by delivering profitable growth.

Mülheim an der Ruhr, November 9, 2010



Stephen R. Clark  
Chief Executive Officer

## BRENNTAG ON THE STOCK MARKET

### FREE FLOAT EXCEEDS 50%

The Brenntag share has been trading on the stock market since March 29, 2010. Since the IPO, Brenntag has experienced a significant and constantly growing interest in its share. The inclusion in the MDAX from June 21, 2010, not even three months after its first listing, underlines the importance of the Brenntag share for the German stock market.

After the IPO, the free float was initially 29.03% whilst 70.97% of the shares were held by Brachem Acquisition S.C.A., Luxembourg, which is largely owned by several funds advised by BC Partners Limited, Bain Capital, Ltd. and subsidiaries of Goldman Sachs International.

In view of the tremendous interest in the Brenntag share and the high demand from the market for further shares, Brachem Acquisition S.C.A., Luxembourg, decided to sell another 21.36% or 11 million shares to institutional investors on October 1, 2010 in an accelerated book-building process. These shares were sold at a price of EUR 60.75 per share.

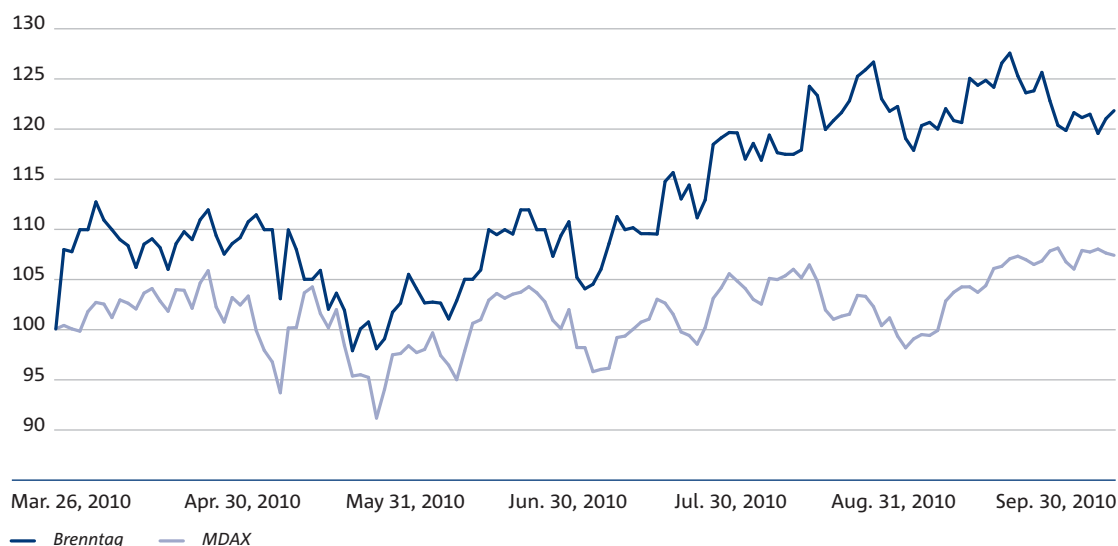
Therefore, more than half of the Brenntag shares are now widely placed. The free float is 50.39% and the share held by Brachem Acquisition S.C.A., Luxembourg, has been reduced to 49.61%.

### DEVELOPMENT OF THE SHARE PRICE

The Brenntag share price showed a pleasing development in the third quarter, climbing by over 17% and closing the quarter at EUR 61.00. Therefore, at the end of the quarter, the Brenntag share was trading 22% above the issue price of EUR 50.00 set on March 27, 2010 while the MDAX only gained approx. 7% in the same period.

The average number of Brenntag shares traded every day in the third quarter of 2010 was approx. 43,000. Several designated sponsors ensure that there is adequate liquidity in the share and that buy and sell orders can be carried out.

#### DEVELOPMENT OF THE BRENNTAG SHARE PRICE (indexed)



## SHAREHOLDER STRUCTURE

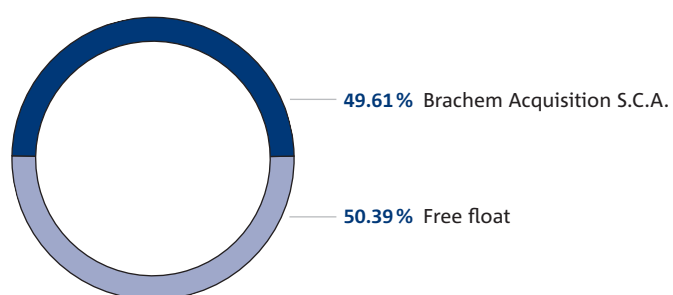
Before the placing on October 1, 2010, Brenntag AG had a free float of 29.03%, which was 14.95 million shares of the total share capital of 51.5 million shares. 70.97% or 36.55 million shares were held by Brachem Acquisition S.C.A., Luxembourg.

**FURTHER INFORMATION:**  
[www.brenntag.com](http://www.brenntag.com)

Following the placing on October 1, 2010, the free float is 50.39%, which is 25.95 million shares of the total share capital of 51.5 million shares. 49.61% or 25.55 million shares are held by Brachem Acquisition S.C.A., Luxembourg, which has given a commitment that it will not sell any further shares within 90 days.

On May 25, 2010, Paulson & Co., Inc., USA, notified us that it holds 3.05% or 1,573,203 shares in Brenntag AG. So far we have received no information that any other shareholder has exceeded the statutory notification threshold of 3%.

**FURTHER INFORMATION:** **SHAREHOLDER STRUCTURE** after the placing on October 1, 2010 in %  
[www.brenntag.com](http://www.brenntag.com)



Below you will find the most important information on the Brenntag share:

Key figures and master data on the share		IPO	Mar. 31, 2010	June 30, 2010	Sep. 30, 2010
Share price	EUR	50.00	55.00	52.02	61.00
Number of shares (unweighted)		51,500,000	51,500,000	51,500,000	51,500,000
Market capitalization	EUR m	2,575	2,833	2,679	3,142
Free float	%	29.03	29.03	29.03	29.03 <sup>1)</sup>
Free float market capitalization	EUR m	748	822	778	912
Most important stock exchange					Xetra
ISIN					DE000A1DAH0
WKN					A1DAHH
Trading symbol					BNR
Index					MDAX

<sup>1)</sup> After the placing of October 1, 2010, the free float is 50.39%.



# GROUP INTERIM MANAGEMENT REPORT

from January 1 to September 30, 2010

- 8 Business and economic environment**
  - 8 Business activities and Group structure
  - 9 Corporate strategy
  - 10 Overall economy
- 10 Business performance**
  - 10 Major events impacting on business in the third quarter
  - 11 Statement by the management on business performance
- 12 Results of operations and financial condition**
  - 12 Results of operations
    - 12 Business performance of the Brenntag Group
    - 15 Business performance in the segments
  - 21 Development of free cash flow
  - 22 Financial position
    - 22 Financing
    - 23 Cash flow
    - 24 Investments
  - 25 Financial and assets position
- 27 Employees**
- 27 Risk report**
- 28 Forecast report**

## BUSINESS AND ECONOMIC ENVIRONMENT

### BUSINESS ACTIVITIES AND GROUP STRUCTURE

Brenntag's resilient business model and the growth opportunities are based on complete geographic coverage and high diversity across suppliers, customers and industries.

Linking chemical manufacturers (our suppliers) and chemical users (our customers), Brenntag provides complete distribution solutions rather than just chemical products. Brenntag purchases large-scale quantities of industrial and specialty chemicals from various suppliers, enabling the company to achieve economies of scale and offer its more than 150,000 customers a full-line range of chemical products. Brenntag stores the products it buys in its own and leased distribution facilities, packs them into quantities the customers require and delivers them, typically in less-than-truckloads. Brenntag's customers are active worldwide in diverse end-market industries such as adhesives, paints, oil & gas, food, water treatment, personal care and pharmaceuticals. In order to be able to react quickly to the market and customers' and suppliers' requirements, Brenntag manages its business regionally from branches in Europe, North America, Latin America and Asia Pacific. Brenntag offers a broad range of over 10,000 products as well as extensive value-added services (such as just-in-time delivery, product mixing, formulation, repackaging, inventory management, drum return handling as well as technical services and support). High diversification means that Brenntag is largely independent from specific market segments or regions.

As the Group's holding company, Brenntag AG is responsible for the strategy of the Brenntag Group, risk management and central financing. Further central departments attached to Brenntag AG are Controlling, Investor Relations, IT, Group Accounting, M & A, HR, Corporate Development, Corporate Communications, Legal, Internal Audit and Tax.

In addition to Brenntag AG, the consolidated financial statements include 25 domestic (December 31, 2009: 29) and 167 foreign (December 31, 2009: 148) fully consolidated subsidiaries and special purpose entities. Eight associates (December 31, 2009: five) are accounted for at equity.

The following graph gives an overview of the global network of the Brenntag Group, which is controlled by the regionally structured segments Europe, North America, Latin America and Asia Pacific. Furthermore, All Other Segments covers the central functions for the entire Group as well as the activities of Brenntag International Chemicals.

**North America** **9M 2010**

External sales	EUR m	1,843.8
Operating gross profit	EUR m	462.5
Operating EBITDA	EUR m	198.3
Employees <sup>1)</sup>		3,480

**Europe** **9M 2010**

External sales	EUR m	2,948.2
Operating gross profit	EUR m	649.7
Operating EBITDA	EUR m	220.1
Employees <sup>1)</sup>		6,118

**Latin America** **9M 2010**

External sales	EUR m	543.0
Operating gross profit	EUR m	103.7
Operating EBITDA	EUR m	33.6
Employees <sup>1)</sup>		1,234

**Asia Pacific** **9M 2010**

External sales	EUR m	121.9
Operating gross profit	EUR m	26.7
Operating EBITDA	EUR m	10.2
Employees <sup>1)</sup>		996

Figures exclude All Other Segments, which, in addition to various holding companies, covers the international activities of Brenntag International Chemicals.

<sup>1)</sup> Employees are defined as number of employees on the basis of full-time equivalents.

## CORPORATE STRATEGY

We aim to be the preferred full-line chemical distributor and partner of choice for our strategic customers and suppliers while, at the same time, focusing on steady and profitable growth. Our strategy is geared to enhancing our products and service offering capabilities by systematically pursuing both organic and external growth opportunities and continually improving profitability and returns.

### Enhancing our product and service offering capabilities through organic growth and acquisitions

Our extensive worldwide operations enable us to leverage our key strengths to further enhance our product and service offering capabilities through steady organic growth. In addition, we continue to seek acquisition opportunities that assist us in implementing our overall strategy.

Our strategic initiatives around the world follow the guiding principles:

- intense customer orientation
- full-line product portfolio focused on less-than-truckload deliveries
- complete geographic coverage
- accelerated growth in target markets
- continued commitment to the principles of responsible care and responsible distribution

### Improving profitability and returns

On the basis of our entrepreneurial culture, excellence in execution and our superior business model, we also strive to continuously improve operating gross profits, EBITDA, cash flow and return on assets. Extending the scope of our operations, both organically and through acquisitions, is a major lever for increasing our profitability and returns. In doing so, we systematically pursue our strategic initiatives and implement specific cost-saving measures.

## OVERALL ECONOMY

The economic data currently available for the third quarter of 2010 show that the global economy continued to recover. However, the pace has slowed somewhat. The global Purchasing Managers' Index (PMI), which, at 53.5 points in the third quarter, was down on the figure for the second quarter (56.6 points), indicates that the global economy is expanding at a decelerated rate.

The regional differences in the pace of growth have remained. In the advanced economies of Europe and North America, expansion has weakened slightly over the past few months. Industrial output in the third quarter of 2010 grew in excess of 5% in Europe and North America compared with the same prior-year quarter. By contrast, the economy continued to grow strongly in the emerging markets of Latin America and the Asia-Pacific region, albeit slightly more moderately than in the first half of 2010. Industrial output in Latin America still grew in the third quarter of 2010 by approx. 8 to 9%, compared with the same prior-year quarter whereas in the Asia Pacific region, growth ran at 13 to 14%.

## BUSINESS PERFORMANCE

### MAJOR EVENTS IMPACTING ON BUSINESS IN THE THIRD QUARTER

Through the takeover of all the shares in EAC Industrial Ingredients Ltd. A/S, Copenhagen, Denmark, a leading provider of chemical distribution solutions in South and Southeast Asia, in July 2010, Brenntag has further expanded its market position in the growth region Asia Pacific. The seller is the listed company East Asiatic Company Ltd. A/S, headquartered in Copenhagen, Denmark. The purchase price was EUR 160 million on a cash and

debt free basis. This acquisition has given Brenntag access to an established distribution network in nine countries which we consider to have excellent growth potential. With this major acquisition, Brenntag is significantly increasing its market share in South and Southeast Asia and strengthening the market position in key industries such as food, coatings, personal care and pharmaceuticals.

Furthermore, Brenntag acquired the industrial chemicals distribution business of Houghton Chemical Corporation, Boston, USA, for USD 7.1 million. The acquisition has enabled Brenntag to increase its market share above all in the New England states and further improve its market position in key industries such as pharmaceuticals, personal care as well as in the adhesives and coating industries.

## STATEMENT BY THE MANAGEMENT ON BUSINESS PERFORMANCE

The business environment of the Brenntag Group continued to show a positive development in all regions in the third quarter of 2010, although momentum slowed compared with the first half of 2010.

Against this backdrop, we continued our course of growth. Both the sales and gross profit of the Brenntag Group rose significantly compared with the third quarter of 2009 due to both higher volumes and rising prices.

Accordingly, costs, particularly volume-related expenses, rose in the third quarter of 2010. Personnel expenses also increased as more staff were taken on. However, the efficiency measures implemented in 2009 helped to mitigate the increase in costs.

Overall, gross profit growth was translated into even higher growth rates in operating EBITDA, which well exceed the prior-year third quarter results. We therefore continued the positive development of operating EBITDA seen in the first half of 2010, recording significant growth, also with respect to the first nine months of 2010.

The first-time inclusion of EAC Industrial Ingredients Ltd. A/S, which was acquired in July 2010, also contributed to the development of results. With this strategic milestone, we have extended our market position from a foothold in Asia to a comprehensive established network.

Working capital (inventories plus trade receivables less trade payables) rose compared with the low level at the end of 2009. This is mainly due to the growth of sales and the acquisition of EAC Industrial Ingredients Ltd. A/S. However, the rate of turnover of working capital increased as further improvements in working capital management were realized.

Investment in property, plant and equipment increased slightly compared with the same prior-year quarter. Our business model allows for investment levels to remain relatively low and highly flexible.

Given the overall economic environment, our business performance and the development of the results of operations and the financial condition of the company in 2010 remain highly positive.

## RESULTS OF OPERATIONS AND FINANCIAL CONDITION

### RESULTS OF OPERATIONS

#### Business performance of the Brenntag Group

in EUR m	Q3 2010	Q3 2009	Change		
			abs.	in %	in % (fx adj.) <sup>2)</sup>
External sales	2,022.6	1,612.8	409.8	25.4	18.0
Operating gross profit	438.7	384.4	54.3	14.1	7.1
Operating expenses	–278.4	–247.0	–31.4	12.7	5.8
<b>Operating EBITDA</b>	<b>160.3</b>	<b>137.4</b>	<b>22.9</b>	<b>16.7</b>	<b>9.5</b>
<i>Transaction costs/ Holding charges</i>	<i>–0.4</i>	<i>–0.6</i>	<i>0.2</i>	–	–
<b>EBITDA (incl. transaction costs)</b>	<b>159.9</b>	<b>136.8</b>	<b>23.1</b>	<b>16.9</b>	<b>9.6</b>
Depreciation of property, plant and equipment	–21.2	–20.5	–0.7	3.4	–1.4
EBITA <sup>1)</sup>	138.7	116.3	22.4	19.3	11.6
Amortization of intangible assets	–33.9	–30.8	–3.1	10.1	3.4
Financial result	–32.7	–49.0	16.3	–33.3	–
Profit before tax	72.1	36.5	35.6	97.5	–
Income taxes	–28.8	–16.6	–12.2	73.5	–
Profit after tax	43.3	19.9	23.4	117.6	–

in EUR m	9M 2010	9M 2009	Change		
			abs.	in %	in % (fx adj.) <sup>2)</sup>
External sales	5,710.2	4,816.2	894.0	18.6	14.1
Operating gross profit	1,253.3	1,133.6	119.7	10.6	6.4
Operating expenses	–805.7	–741.9	–63.8	8.6	4.6
<b>Operating EBITDA</b>	<b>447.6</b>	<b>391.7</b>	<b>55.9</b>	<b>14.3</b>	<b>9.9</b>
<i>Transaction costs/ Holding charges</i>	<i>–6.4</i>	<i>–1.2</i>	<i>–5.2</i>	–	–
<b>EBITDA (incl. transaction costs)</b>	<b>441.2</b>	<b>390.5</b>	<b>50.7</b>	<b>13.0</b>	<b>8.6</b>
Depreciation of property, plant and equipment	–62.3	–61.9	–0.4	0.6	–2.4
EBITA <sup>1)</sup>	378.9	328.6	50.3	15.3	10.7
Amortization of intangible assets	–97.7	–93.4	–4.3	4.6	0.7
Financial result	–141.4	–171.6	30.2	–17.6	–
Profit before tax	139.8	63.6	76.2	119.8	–
Income taxes	–55.6	–45.3	–10.3	22.7	–
Profit after tax	84.2	18.3	65.9	360.1	–

<sup>1)</sup> EBITA is defined as EBITDA less depreciation of property, plant and equipment.

<sup>2)</sup> Change in % (fx adj.) is the percentage change on a constant currency basis.

### I. External sales, volumes and prices

In the third quarter of 2010, the Group recorded external sales of EUR 2,022.6 million, an increase of 25.4% compared with the same prior-year period or 18.0% on a constant currency basis. This growth in external sales in the Europe and North America segments was due to an increase in volumes with prices also rising or remaining constant. In the Latin America segment, it is mainly driven by a higher average selling price, whilst in the Asia Pacific segment, the increase in sales was above all attributable to the acquisition of the EAC Group.

In the first nine months of 2010, external sales rose overall by 18.6% or 14.1% on a constant currency basis.

### II. Operating gross profit

In the third quarter of 2010, the Group recorded an operating gross profit of EUR 438.7 million, which was 14.1% higher than in the prior-year period or 7.1% on a constant currency basis. This increase is above all due to higher volumes.

Accordingly, operating gross profit in the first nine months of 2010 increased by 10.6% compared with the prior-year period or by 6.4% on a constant currency basis.

### III. Operating expenses

In the third quarter of 2010, operating expenses (excluding interest, the result from investments, taxes, depreciation, amortization and transaction costs) were 12.7% higher than in the same prior-year period or 5.8% on a constant currency basis. Volume-related variable expenses, such as transport costs, were the main driving factor of the operating expense increases. Furthermore, the headcount rose in some of our companies as business increased, which led to higher personnel expenses.

Related to the first nine months of 2010, the increase in operating expenses was 8.6% or a moderate 4.6% on a constant currency basis.

### IV. EBITDA

The key measure of our results used for control of the Brenntag Group is EBITDA. The segments are primarily controlled on the basis of operating EBITDA, which is the operating profit/loss as recorded in the consolidated income statement plus amortization of intangible assets and depreciation of property, plant and equipment, adjusted for the following items:

- **Transaction costs:** Costs connected with restructuring and refinancing under company law, particularly the IPO in 2010. They are eliminated for purposes of management reporting to permit proper presentation of the operating performance and comparability on segment level.
- **Holding charges:** Costs of certain holding activities charged to the operating companies. On Group level they net to zero.

Continued industry trends favoring scale distributors, our unique global network and the continued, albeit slightly weaker, global economic tailwind in the third quarter of 2010 manifested themselves in the form of strong demand. In this business environment the Brenntag Group posted EBITDA of EUR 159.9 million in the third quarter of 2010. That is an increase of 16.9% compared with the previous year or 9.6% on a constant currency basis. Adjusted for transaction costs and holding charges, operating EBITDA was EUR 160.3 million. That is an increase of 16.7% compared with the previous year or 9.5% on a constant currency basis.

#### V. Depreciation, amortization and financial result

In the third quarter of 2010, depreciation of property, plant and equipment and amortization of intangible assets amounted to EUR 55.1 million and therefore remained roughly constant compared with the previous year. Of this figure, EUR 33.9 million relates to amortization of intangible assets, including in particular the amortization of the customer base, which was capitalized as part of the purchase price allocation on the acquisition of the Brenntag Group by funds advised by BC Partners, Bain Capital, Ltd. and subsidiaries of Goldman Sachs International (EUR 26.8 million). Depreciation of property, plant and equipment totaled EUR 21.2 million.

Due to the reduction of debt as part of the IPO and the sharp drop in base rates for floating rate loans, finance costs were significantly lower in the third quarter of 2010 than in the same period of 2009. Furthermore, as the shareholder loan was contributed to the additional paid-in capital of Brenntag AG as part of the IPO, the related interest expense dropped. By contrast, the change in interest margins on the syndicated loan, which were adjusted to the current market level when the IPO took place, had the opposite effect.

In the first nine months of 2009, the result from investments accounted for at equity included the loss of EUR 12.7 million from the sale of our share in Staub & Co. Chemiehandelsgesellschaft mbH, Nuremberg. By contrast, the first nine months of 2010 included no special influences.

#### VI. Profit before tax

The profit before tax amounted to EUR 72.1 million in the third quarter and nearly doubled compared with the prior period. This is due to the good operating performance and a much improved financial result.

Furthermore, with regard to the cumulated result (2010: EUR 139.8 million; 2009: EUR 63.6 million), it must be considered that in the first nine months of 2010 costs of the IPO of EUR 5.7 million net (i.e. after the pro-rata charging of costs to Brachem Acquisition S.C.A., Luxembourg) as well as one-off costs in connection with the restructuring of the syndicated loan amounting to EUR 20.8 million and EUR 5.4 million as a result of the early termination of the hedge accounting for certain interest rate swaps are included as expense. Moreover, the result in the first nine months of 2010 was impacted by the interest expense of EUR 17.0 million on the shareholder loan contributed to the additional paid-in capital of Brenntag AG with effect from March 28, 2010. Adjusted for these items, the profit before tax was EUR 188.7 million.

#### VII. Income taxes and profit after tax

At EUR 28.8 million, the income tax expense in the third quarter was higher than in the same prior-year period as a result of the increase in pre-tax profit. The expected Group tax rate for 2010 was applied when determining tax expense in the third quarter of 2010.

The profit after tax totaled EUR 43.3 million in the third quarter of 2010 and EUR 84.2 million in the first nine months of 2010.



## Business performance in the segments

The picture for the third quarter of 2010 and the first nine months of 2010 by segment is as follows:

### Brenntag Group

3rd quarter 2010 in EUR m	Brenntag Group	Europe	North America	Latin America	Asia Pacific	All Other Segments
External sales	2,022.6	1,011.3	653.1	190.6	83.3	84.3
Operating gross profit	438.7	218.2	165.6	34.7	16.2	4.0
Operating expenses	-278.4	-142.5	-93.4	-23.7	-10.2	-8.6
<b>Operating EBITDA</b>	<b>160.3</b>	<b>75.7</b>	<b>72.2</b>	<b>11.0</b>	<b>6.0</b>	<b>-4.6</b>

9M 2010 in EUR m	Brenntag Group	Europe	North America	Latin America	Asia Pacific	All Other Segments
External sales	5,710.2	2,948.2	1,843.8	543.0	121.9	253.3
Operating gross profit	1,253.3	649.7	462.5	103.7	26.7	10.7
Operating expenses	-805.7	-429.6	-264.2	-70.1	-16.5	-25.3
<b>Operating EBITDA</b>	<b>447.6</b>	<b>220.1</b>	<b>198.3</b>	<b>33.6</b>	<b>10.2</b>	<b>-14.6</b>

Certain intra-Group charges from North America and Europe to All Other Segments are not yet included in the segment results as questions regarding the prices to be charged have still to be clarified and the exact amounts can therefore not yet be reliably estimated. The Group's EBITDA is not affected.

### Europe

in EUR m	Q3 2010	Q3 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	1,011.3	879.4	131.9	15.0	12.9
Operating gross profit	218.2	208.3	9.9	4.8	2.8
Operating expenses	-142.5	-137.6	-4.9	3.6	1.7
<b>Operating EBITDA</b>	<b>75.7</b>	<b>70.7</b>	<b>5.0</b>	<b>7.1</b>	<b>5.2</b>

in EUR m	9M 2010	9M 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	2,948.2	2,584.8	363.4	14.1	11.9
Operating gross profit	649.7	609.6	40.1	6.6	4.8
Operating expenses	-429.6	-415.0	-14.6	3.5	1.8
<b>Operating EBITDA</b>	<b>220.1</b>	<b>194.6</b>	<b>25.5</b>	<b>13.1</b>	<b>11.0</b>

#### I. External sales, volumes and prices

External sales in Europe rose in the third quarter of 2010 compared with the same period of 2009 by 15.0% to EUR 1,011.3 million, which is an increase of 12.9% on a constant currency basis. This development was driven by a significant increase in both volumes and the average selling price.

Compared with the first nine months of 2009, external sales increased in the first nine months of 2010 by 14.1% or 11.9% on a constant currency basis.

#### II. Operating gross profit

The operating gross profit in the third quarter of 2010 was EUR 218.2 million, which is an increase over the same period of 2009 of 4.8% or 2.8% on a constant currency basis. This rise is mainly attributable to the pleasing development of volumes.

In the first nine months of 2010, operating gross profit thus rose by 6.6% or 4.8% on a constant currency basis.

#### III. Operating expenses

Operating expenses rose in the third quarter of 2010 compared to the same prior-year period by 3.6% to EUR 142.5 million, which is an increase of 1.7% on a constant currency basis. This rise was mainly due to higher volumes, which impacted transport costs and other volume-related costs. Personnel expenses only rose slightly. Here, we continued to benefit from the restructuring measures implemented in 2009, which enabled us to handle a higher volume of business with roughly the same number of staff as in the same quarter of 2009.

Related to January to September 2010, operating expenses were 3.5% higher than in the same period of 2009 and 1.8% higher on a constant currency basis.

#### IV. Operating EBITDA

In the third quarter of 2010, the European companies posted operating EBITDA of EUR 75.7 million. Thus operating EBITDA rose compared with the same period of 2009 by 7.1%. On a constant currency basis, the increase was 5.2%. Overall, the Europe segment recorded pleasing growth compared with the strong prior-year quarter.

With its positive development, the third quarter continued in the same vein as the two previous quarters of 2010. This was achieved in an environment in which the moderate expansion of the European economies continued in the third quarter, albeit at a slower pace than in the first half of 2010. Overall, the European companies posted operating EBITDA of EUR 220.1 million in the first nine months of 2010, exceeding the previous year's result by 13.1% and by 11.0% on a constant currency basis.

## North America

in EUR m	Q3 2010	Q3 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	653.1	503.5	149.6	29.7	15.8
Operating gross profit	165.6	137.6	28.0	20.3	7.3
Operating expenses	-93.4	-80.7	-12.7	15.7	2.6
<b>Operating EBITDA</b>	<b>72.2</b>	<b>56.9</b>	<b>15.3</b>	<b>26.9</b>	<b>14.1</b>

in EUR m	9M 2010	9M 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	1,843.8	1,581.1	262.7	16.6	10.4
Operating gross profit	462.5	413.9	48.6	11.7	5.7
Operating expenses	-264.2	-243.0	-21.2	8.7	2.5
<b>Operating EBITDA</b>	<b>198.3</b>	<b>170.9</b>	<b>27.4</b>	<b>16.0</b>	<b>10.2</b>

### I. External sales, volumes and prices

In the North America segment, we posted external sales of EUR 653.1 million in the third quarter of 2010. Compared with the third quarter of 2009, this is a growth rate of 29.7% or 15.8% on a constant currency basis. Volumes increased significantly while the average selling price remained on par with the prior-year quarter.

Thus for the first nine months of 2010, external sales increased by 16.6% or 10.4% on a constant currency basis compared to previous year.

### II. Operating gross profit

The operating gross profit of the North American companies totaled EUR 165.6 million in the third quarter of 2010, an increase of 20.3% compared with the same period in 2009. On a constant currency basis, operating gross profit rose by 7.3%. This development was mainly driven by the significant increase in volumes.

Related to the first nine months of 2010, the increase in the operating gross profit was 11.7% or 5.7% on a constant currency basis.

### III. Operating expenses

At EUR 93.4 million, operating expenses in the reporting period increased by 15.7% compared with expenses in the third quarter of 2009. On a constant currency basis, operating expenses rose by 2.6%. This rise was mainly driven by an increase in the volume of business that was reflected in particular in higher personnel costs as more staff were taken on. We also saw increases in volume-related expenses, e.g. transport costs.

In the first nine months of 2010, operating expenses rose by 8.7% compared with the same prior-year period; on a constant currency basis only by 2.5%.

#### IV. Operating EBITDA

The North American companies again posted excellent operating EBITDA of EUR 72.2 million in the reporting period, exceeding the prior-year quarter results by 26.9% and 14.1% on a constant currency basis. Therefore, we generated growth in results that even accelerated as the year progressed contrary to the overall economic trend.

Overall, we posted operating EBITDA of EUR 198.3 million in the first nine months of 2010. That is an increase of 16.0% or 10.2% on a constant currency basis compared with the same period of 2009.

#### Latin America

in EUR m	Q3 2010	Q3 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	190.6	152.1	38.5	25.3	9.9
Operating gross profit	34.7	32.1	2.6	8.1	-4.5
Operating expenses	-23.7	-19.5	-4.2	21.5	6.0
<b>Operating EBITDA</b>	<b>11.0</b>	<b>12.6</b>	<b>-1.6</b>	<b>-12.7</b>	<b>-21.3</b>

in EUR m	9M 2010	9M 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	543.0	459.0	84.0	18.3	8.1
Operating gross profit	103.7	91.3	12.4	13.6	4.3
Operating expenses	-70.1	-58.3	-11.8	20.2	10.2
<b>Operating EBITDA</b>	<b>33.6</b>	<b>33.0</b>	<b>0.6</b>	<b>1.8</b>	<b>-6.1</b>

#### I. External sales, volumes and prices

The Latin American companies posted external sales of EUR 190.6 million in the third quarter of 2010, well exceeding the figure for the same period of 2009 by 25.3% or 9.9% on a constant currency basis. This increase was mainly due to a significantly higher average selling price.

Thus external sales grew by 18.3% in the first nine months of 2010, which corresponds to an increase of 8.1% on a constant currency basis.

#### II. Operating gross profit

In the third quarter 2010, operating gross profit increased by 8.1% to EUR 34.7 million. With volumes only slightly higher, we could not quite match the result of the prior-year quarter on a constant currency basis (-4.5%).

Related to the first nine months of 2010, operating gross profit rose by 13.6% and 4.3% on a constant currency basis.

### III. Operating expenses

Operating expenses amounted to EUR 23.7 million in the third quarter of 2010, an increase of 21.5% or 6.0% on a constant currency basis. This rise was mainly driven by higher personnel expenses since some companies took on more staff as business expanded. Other expenses also rose, including transportation costs and rents.

In the first nine months of 2010, operating expenses rose by 20.2% and, on a constant currency basis, by 10.2%.

### IV. Operating EBITDA

Our companies in the Latin America segment posted operating EBITDA of EUR 11.0 million in the third quarter of 2010, a decrease of 12.7% compared with the same period of 2009, or 21.3% on a constant currency basis.

The main cause of this development of results is political developments that are unfavorable for our business and the finance policy in Venezuela, which had a significant negative impact on the results of our company there. Excluding Venezuela, the Latin America segment achieved double-digit growth in both operating gross profit and operating EBITDA on a constant currency basis in the third quarter of 2010.

In the first nine months of 2010, operating EBITDA rose by 1.8% compared with the same prior-year period but fell by 6.1% on a constant currency basis. Adjusted for the results from Venezuela, the Latin America segment also achieved double-digit growth in both operating gross profit and operating EBITDA on a constant currency basis in the first nine months of 2010.

### Asia Pacific

in EUR m	Q3 2010	Q3 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	83.3	15.2	68.1	448.0	372.6
Operating gross profit	16.2	4.0	12.2	305.0	257.8
Operating expenses	-10.2	-2.7	-7.5	277.8	225.8
<b>Operating EBITDA</b>	<b>6.0</b>	<b>1.3</b>	<b>4.7</b>	<b>361.5</b>	<b>328.6</b>

in EUR m	9M 2010	9M 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	121.9	43.2	78.7	182.2	144.3
Operating gross profit	26.7	10.6	16.1	151.9	120.7
Operating expenses	-16.5	-8.0	-8.5	106.3	79.3
<b>Operating EBITDA</b>	<b>10.2</b>	<b>2.6</b>	<b>7.6</b>	<b>292.3</b>	<b>251.7</b>

The results of the Asia Pacific segment established with effect from September 30, 2008 after the takeover of the distribution activities of the Rhodia Group exceeded expectations in the reporting period. At the beginning of the third quarter of 2010, Brenntag significantly expanded its geographic coverage of the Asian region with the acquisition of EAC Industrial Ingredients Ltd. A/S. Overall, the Asia Pacific segment delivered a convincing performance with steady growth.

### I. External sales, volumes and prices

External sales in the Asia Pacific segment totaled EUR 83.3 million in the third quarter of 2010 and thus increased by 448.0% or, on a constant currency basis, by 372.6% compared with the third quarter of the previous year. These figures are significantly impacted by the companies of the EAC Group acquisition. The previous companies of the segment also contributed to this pleasing development, well exceeding sales of the same prior-year period thanks to higher selling prices.

Related to the first nine months of 2010, external sales increased by 182.2% or, on a constant currency basis, by 144.3% compared with the same prior-year period.

### II. Operating gross profit

In the reporting period, operating gross profit rose by 305.0% (on a constant currency basis by 257.8%) to EUR 16.2 million. The previous Brenntag companies again posted a significant double-digit increase in their operating gross profit. The contribution to results made by the companies of the EAC Group acquisition exceeded our expectations.

In the first nine months of 2010, operating gross profit rose by 151.9% or 120.7% on a constant currency basis compared with the same prior-year period.

### III. Operating expenses

In line with the increase in business volume, operating expenses rose by 277.8% (on a constant currency basis by 225.8%) to EUR 10.2 million. Personnel expenses of the previous Brenntag companies increased in particular as more staff were taken on to cope with the larger volume of business. The operating expenses of the companies of the EAC Group acquisition also contributed to the increase.

Related to the first nine months of 2010, operating expenses rose by 106.3% or by 79.3% on a constant currency basis.

### IV. Operating EBITDA

In the third quarter of 2010, the companies in the Asia Pacific segment boosted operating EBITDA more than threefold (361.5%) to EUR 6.0 million. On a constant currency basis, the increase was 328.6%. Alongside the contribution to results made by the companies of the EAC Group acquisition, which well exceeded our expectations, the previous companies also posted significantly higher operating EBITDA and thus continued the pleasing trend of the previous quarters.

Related to the first nine months of 2010, operating EBITDA thus increased by 292.3% (251.7% on a constant currency basis) compared with the same period of 2009.

### All Other segments

in EUR m	Q3 2010	Q3 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	84.3	62.6	21.7	34.7	34.7
Operating gross profit	4.0	2.4	1.6	66.7	66.7
Operating expenses	-8.6	-6.5	-2.1	32.3	32.3
Operating EBITDA	-4.6	-4.1	-0.5	12.2	12.2

in EUR m	9M 2010	9M 2009	Change		
			abs.	in %	in % (fx adj.)
External sales	253.3	148.1	105.2	71.0	71.0
Operating gross profit	10.7	8.2	2.5	30.5	30.5
Operating expenses	-25.3	-17.6	-7.7	43.8	43.8
<b>Operating EBITDA</b>	<b>-14.6</b>	<b>-9.4</b>	<b>-5.2</b>	<b>55.3</b>	<b>55.3</b>

In addition to various holding companies and our sourcing activities in China, All Other Segments contains the operations of Brenntag International Chemicals, which buys and sells chemicals in bulk on an international scale without regional boundaries.

In the third quarter of 2010, Brenntag International Chemicals GmbH, Mülheim an der Ruhr, well exceeded the operating EBITDA recorded in the previous year due to higher operating gross profit. In the holding companies including the sourcing activities in China, which we have expanded since the third quarter of 2009, costs were higher than in the prior-year third quarter. This also includes the running costs connected with the listing of Brenntag AG.

Operating EBITDA in the third quarter of 2010 amounted to EUR -4.6 million and was thus down by EUR 0.5 million compared with the third quarter of 2009. Operating EBITDA in the first nine months of 2010 amounted to EUR -14.6 million and thus dropped by EUR 5.2 million compared with the result for the same period of 2009.

## DEVELOPMENT OF FREE CASH FLOW

in EUR m	9M 2010	9M 2009	Change	
			abs.	in %
EBITDA (incl. transaction costs)	441.2	390.5	50.7	13.0
Investments in non-current assets (Capex)	-47.2	-33.6	-13.6	40.5
Change in working capital <sup>1)</sup>	-170.9	206.2	-377.1	-182.9
<b>Free cash flow</b>	<b>223.1</b>	<b>563.1</b>	<b>-340.0</b>	<b>-60.4</b>

<sup>1)</sup> See information on the cash flow statement on page 46.

Free cash flow is defined as EBITDA less other additions to property, plant and equipment less other additions to acquired software, licenses and similar rights (Capex) plus/less changes in working capital; working capital is defined as trade receivables plus inventories less trade payables.

The Group's free cash flow amounted to EUR 223.1 million in the reporting period and therefore decreased by 60.4% compared with the previous year (EUR 563.1 million). The main reason for this decrease was the increase in working capital, which had fallen sharply in the prior period as a result of declining business activity; however, working capital was held to a slower rate of increase than sales so that the annualized working capital turnover rate rose from 9.0 in the first nine months of 2009 to 10.4 in the reporting period. Investments also increased compared with the prior-year period, but are still well below the level of depreciation and amortization. On the other hand, the significant increase in EBITDA had a positive effect.

## FINANCIAL POSITION

### Financing

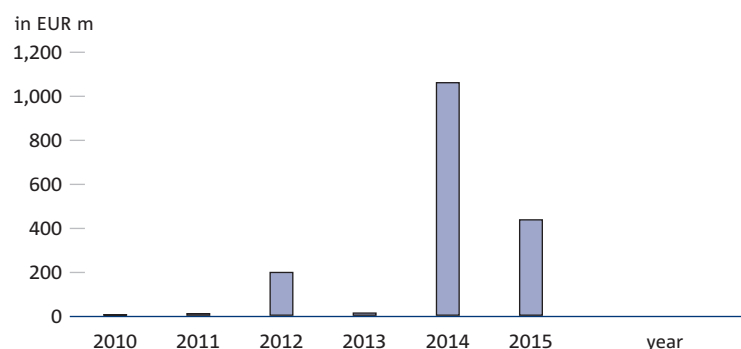
The most important component in Brenntag's financing concept is a Group-wide loan agreement that we have concluded with a consortium of international banks. This syndicated loan entered into effect on January 18, 2006, was amended in important points with effect from March 31, 2010 and adjusted to the changed conditions following the company's IPO. As at September 30, 2010, liabilities under this loan (excluding accrued interest and transaction costs) totaled EUR 1,457.4 million.

Our financing is largely provided by long-term financing instruments which are broken down into various tranches with different maturity dates. Our plans provide for the capital requirements for operating activities and investments in property, plant and equipment to be covered by the cash provided by operating activities so that no further loans are necessary for the operating business. As part of the syndicated loan, we also have a revolving credit facility available to provide periodic liquidity.

Some of our subsidiaries are direct borrowers under the syndicated loan. Other subsidiaries obtain their financing from intra-Group loans provided by other Brenntag companies. Two companies in Luxembourg, which are borrowers under the loan agreement, exist specifically for this purpose. All major Group companies are liable for the liabilities under the syndicated loan and have pledged substantial parts of their assets as security in favor of the lenders.

Alongside the syndicated loan, an international accounts receivable securitization programme is an important component of Group funding. Eleven Brenntag companies in five countries regularly sell trade receivables as part of this programme. The consolidated special purpose entity, Brenntag Funding Ltd., Dublin, Ireland, has financial liabilities of some EUR 176.5 million (excluding transaction costs) pursuant to this accounts receivable securitization programme. Towards the end of 2009, an agreement was reached with the banks involved to extend the maturity date by two years so the programme will continue until January 2012. Furthermore, some of our companies make use of credit lines with local banks on a minor scale in consultation with the Group Treasury department.

### MATURITY PROFILE OF OUR CREDIT PORTFOLIO as per September 30, 2010



In our opinion, the credit lines and liquid funds available are adequate to cover the future liquidity needs of our Group, even if requirements should change unexpectedly.



## Cash Flow

in EUR m	9M 2010	9M 2009
<b>Cash flow provided by operating activities</b>	<b>50.5</b>	<b>442.2</b>
<b>Cash used for investing activities</b>	<b>–183.8</b>	<b>–41.5</b>
<i>Purchases of consolidated subsidiaries, other business units and other financial assets</i>	<i>–139.0</i>	<i>–15.5</i>
<i>Purchases of other investments</i>	<i>–49.4</i>	<i>–36.0</i>
<i>Proceeds from divestments</i>	<i>4.6</i>	<i>10.0</i>
<b>Cash used for financing activities</b>	<b>–179.0</b>	<b>–108.2</b>
<b>Change in cash and cash equivalents</b>	<b>–312.3</b>	<b>292.5</b>

The cash of the Group provided by operating activities totaled EUR 50.5 million in the reporting period. The decrease compared with the previous year is mainly a result of the build-up of working capital, which had fallen significantly in the previous year due to a decline in business activities. However, it was possible to keep the increase in working capital at a relatively low level compared with the development of sales so that the annualized working capital turnover rate rose from 9.0 in the first nine months of 2009 to 10.4 in the reporting period. In addition, interest payments – including accrued and capitalized amounts – on the Mezzanine Facilities repaid in full as part of the IPO also reduced the operating cash flow by EUR 64.2 million whilst in the same prior-year period only current interest of EUR 33.1 million was to be paid.

Cash used for investing activities totaled EUR 183.8 million. The funds were used for the purchase of consolidated subsidiaries and other business units (EUR 137.6 million) and financial assets (EUR 1.4 million) as well as for investments in intangible assets and property, plant and equipment (EUR 49.4 million). Of the cash used for the purchase of consolidated subsidiaries and other business, EUR 128.9 million relates to the acquisition of the EAC Industrial Ingredients Ltd. A/S Group.

The cash used for financing activities includes cash inflows from the IPO (EUR 525.0 million less costs of EUR 13.5 million incurred in connection with the capital increase) and cash outflows above all for the repayment of financial liabilities (EUR 692.8 million). Of this figure, EUR 451.9 million was used for early repayments in connection with the IPO and EUR 227.3 million for capital repayments from cash surplus generated in the prior period in line with the terms of the syndicated loan.

## Investments

In the first nine months of 2010, investment in property, plant and equipment and intangible assets (excluding additions from company acquisitions) led to a total cash outflow of EUR 49.4 million (September 30, 2009: EUR 36.0 million).

We regularly invest in the maintenance and replacement of the infrastructure we require to perform our services such as warehouses, offices, trucks and vehicles of our field service as well as IT hardware for various systems.

As the market leader and a responsible chemicals distributor, we attach the greatest importance to ensuring that our property, plant and equipment meet or exceed all health, safety and environmental standards.

Major investment projects in the reporting period were:

- Loire Bretagne site, France (EUR 1.8 million): The acids and lyes facilities at the site near Nantes are being modernized. The investment will ensure that the facility meets the latest environmental and safety requirements.
- Warehouse in Swansea, UK (EUR 0.5 million): The warehouse is part of the development of a successful base in the region and will promote growth of volumes and margins in strategically important markets.
- Bentivoglio site, Italy (EUR 1.4 million): Merger of two sites for the acids and lyes business into one. The investment is to strengthen existing business and permit growth through efficiency improvements.
- Coastal, USA (EUR 1.1 million): The company sells products and provides services for the oil and gas industry. In view of the favorable development of business, investments were made in storage tanks.
- Warehouse in Jakarta, Indonesia (EUR 0.5 million): Construction of a new warehouse in the Jakarta metropolitan area. The investment is to increase the storage capacity to promote the growing business.

## FINANCIAL AND ASSETS POSITION

in EUR m	Sep. 30, 2010	in %	Dec. 31, 2009	in %
<b>Assets</b>				
<b>Current assets</b>	<b>2,121.6</b>	<b>43.4</b>	<b>1,966.3</b>	<b>42.3</b>
Cash and cash equivalents	300.6	6.1	602.6	12.9
Trade receivables	1,127.6	23.1	831.4	17.9
Other receivables and assets	128.1	2.6	110.0	2.4
Inventories	565.3	11.6	422.3	9.1
<b>Non-current assets</b>	<b>2,768.3</b>	<b>56.6</b>	<b>2,687.5</b>	<b>57.7</b>
Intangible assets <sup>1)</sup>	1,847.7	37.8	1,785.9	38.4
Other fixed assets	830.2	17.0	802.7	17.2
Receivables and other assets	90.4	1.8	98.9	2.1
<b>Total assets</b>	<b>4,889.9</b>	<b>100.0</b>	<b>4,653.8</b>	<b>100.0</b>
<b>Liabilities and Equity</b>				
<b>Current liabilities</b>	<b>1,345.0</b>	<b>27.5</b>	<b>1,084.7</b>	<b>23.3</b>
Borrowings	1,345.0	27.5	1,084.7	23.3
Provisions	60.1	1.2	56.1	1.2
Trade payables	836.6	17.1	655.6	14.1
Financial liabilities	87.2	1.8	61.5	1.3
Miscellaneous liabilities	361.1	7.4	311.5	6.7
<b>Equity and non-current liabilities</b>	<b>3,544.9</b>	<b>72.5</b>	<b>3,569.1</b>	<b>76.7</b>
Equity	1,535.6	31.4	172.3	3.7
Borrowings	2,009.3	41.1	3,396.8	73.0
Provisions	204.9	4.2	193.9	4.2
Financial liabilities	1,683.1	34.4	3,077.0	66.1
Miscellaneous liabilities	121.3	2.5	125.9	2.7
<b>Total liabilities and equity</b>	<b>4,889.9</b>	<b>100.0</b>	<b>4,653.8</b>	<b>100.0</b>

<sup>1)</sup> Of the intangible assets as of September 30, 2010, some EUR 1,165 million relate to goodwill and trademarks that were capitalized as part of the purchase price allocation performed on the acquisition of the Brenntag Group by funds advised by BC Partners Limited, Bain Capital, Ltd. and subsidiaries of Goldman Sachs International at the end of the third quarter of 2006 in addition to the relevant intangible assets already existing in the previous Group structure.

As of September 30, 2010, total assets had increased by 5.1% to EUR 4,889.9 million (December 31, 2009: EUR 4,653.8 million).

Cash and cash equivalents fell by 50.1 % to EUR 300.6 million (December 31, 2009: EUR 602.6 million). This decrease is mainly due to repayments of EUR 227.3 million under the Senior Facility Agreements in April and May in line with the terms of the syndicated loan and to repayments of EUR 69.0 million under the Second Lien Facility Agreement of the syndicated loan. Furthermore, EUR 128.9 million is due to the acquisition of the EAC Industrial Ingredients Ltd. A/S Group.

Working capital, defined as trade receivables plus inventories less trade payables, developed as follows in the reporting period:

- Trade receivables increased in the reporting period by 35.6 % to EUR 1,127.6 million (December 31, 2009: EUR 831.4 million). This rise is due to higher sales revenue and exchange rate effects. The increase was partly offset by systematic receivables management.
- Inventories rose by 33.9 % to EUR 565.3 million in the 2010 reporting period (December 31, 2009: EUR 422.3 million). This was mainly due to higher sales. However, thanks to improved warehouse logistics, we also managed to increase our inventory turnover rate.
- By contrast, trade payables increased by 27.6 % to EUR 836.6 million (December 31, 2009: EUR 655.6 million) also as a result of higher sales and exchange rate effects.

However, overall it was possible to keep the increase in working capital, which had fallen sharply in the prior period as a result of declining business activity, at a relatively low level compared with the development of sales so that the annualized working capital turnover rate rose from 9.0 in the first nine months of 2009 to 10.4 in the reporting period.

Other current receivables and assets increased by 16.5 % to EUR 128.1 million in the reporting period (December 31, 2009: EUR 110.0 million).

The intangible assets and other fixed assets of the Brenntag Group rose by 3.4 % or EUR 89.3 million to EUR 2,677.9 million (December 31, 2009: EUR 2,588.6 million). The change was mainly a result of the acquisitions performed in the reporting period (EUR 113.5 million), investments in non-current assets (Capex) (EUR 47.2 million), depreciation and amortization (EUR 160.0 million) and positive exchange rate effects (EUR 80.2 million).

Non-current receivables and other assets decreased in the 2010 reporting period by 8.6 % to EUR 90.4 million (December 31, 2009: EUR 98.9 million). This development is mainly due to the offsetting of the receivables from Brachem Acquisition S.C.A., Luxembourg, against the shareholder loan granted to Brenntag AG by its parent company.

Current financial liabilities increased by EUR 25.7 million to EUR 87.2 million (December 31, 2009: EUR 61.5 million).

Non-current financial liabilities fell in the reporting period by EUR 1,393.9 million or 45.3 % to EUR 1,683.1 million (December 31, 2009: EUR 3,077.0 million). This decrease resulted, on the one hand, mainly from the contribution of the shareholder loan granted by Brachem Acquisition S.C.A., Luxembourg, (December 31, 2009: EUR 702.2 million) including interest accrued up to March 28, 2010 to the additional paid-in capital of Brenntag AG. On the other hand, the decrease was due to the repayment in full of borrowings under the Mezzanine Facility Agreement (December 31, 2009: EUR 438.6 million) including accrued interest as at March 31, 2010 as well as repayments under the Senior Facility Agreements (EUR 227.3 million) and the Second Lien Facility Agreement (EUR 69.0 million).

Current and non-current provisions total EUR 265.0 million (December 31, 2009: EUR 250.0 million). This figure includes pension provisions of EUR 60.0 million (December 31, 2009: EUR 54.4 million).

As of September 30, 2010, the equity of the Brenntag Group totaled EUR 1,535.6 million (December 31, 2009: EUR 172.3 million). The increase in equity is mainly due to the contribution of the shareholder loan of EUR 714.9 million to the additional paid-in capital by the parent company, Brachem Acquisition S.C.A., Luxembourg, and the issuance of 10.5 million new shares.

## EMPLOYEES

As of September 30, 2010, Brenntag had 11,961 employees worldwide (September 30, 2009: 10,920). The number of employees is determined on the basis of full-time equivalents, i.e. part-time jobs are weighted according to the number of hours worked.

The following table shows the number of employees per segment:

Full Time Equivalents (FTE)	Sep. 30, 2010	in %	Dec. 31, 2009	in %
Europe	6,118	51.2	6,050	55.6
North America	3,480	29.1	3,321	30.6
Latin America	1,234	10.3	1,199	11.0
Asia Pacific	996	8.3	182	1.7
All Other Segments	133	1.1	124	1.1
<b>Brenntag Group</b>	<b>11,961</b>	<b>100.0</b>	<b>10,876</b>	<b>100.0</b>

## RISK REPORT

Our business policy is geared to steadily improving the efficiency and earning power of our Group. The companies of the Brenntag Group are faced with a large number of risks which may arise from their chemical distribution and related business activities. At the same time, these business activities not only lead to risks but also to many opportunities to safeguard and enhance the company's competitiveness.

The Brenntag Group monitors these risks using its risk management system which is an integral part of the planning, control and reporting processes of all operational and legal units as well as the central functions.

In the third quarter of 2010, there were no significant changes in the opportunities and risks for the Brenntag Group described in detail in the interim report for the first quarter of 2010. From today's point of view, there are no indications of any risks which may jeopardize the continued existence of the company.

## FORECAST REPORT

The global economy continued to recover in the third quarter of 2010, albeit more slowly than in the first half of the year. This applies to all regions although the differences in the pace of growth remain. Growth in the mature markets of Europe and North America is weaker than in the emerging markets of Latin America and Asia. Overall, we are expecting a continued moderate positive development of the economic environment in the months to come.

Given the development of results in the first nine months of 2010, the trends observed in our business performance and the overall economic situation, we are still expecting operating EBITDA, which in particular does not include the cost of the IPO, to be between EUR 570 million and EUR 600 million for 2010 as a whole. Here we have assumed that the US-dollar exchange rate will stay more or less at the recent level until the end of the year. The improved overall economic environment should continue to have a positive effect on sales revenue and operating gross profit. Furthermore, we are expecting operating costs to increase moderately, largely as a result of expanding business. We believe that the acquisition of EAC Industrial Ingredients Ltd. A/S will continue to have a positive impact on the development of results in the Asia Pacific segment; however, the integration costs expected for this year will still have a noticeable impact on the contribution to results made by EAC Industrial Ingredients Ltd. A/S.

The IPO has enabled Brenntag to strengthen its equity base and reduce net borrowings. This will have a positive effect on the financial result and therefore on profit before tax. Amortization of intangible assets will also fall significantly from the fourth quarter of 2010 on. This is due to the fact that the customer base capitalized as part of the purchase price allocation on the acquisition of the Brenntag Group by funds advised by BC Partners Limited, Bain Capital, Ltd. and subsidiaries of Goldman Sachs International was amortized for the last time in the third quarter and therefore fully amortized as per September 30, 2010.

As regards the development of working capital, on the basis of historical seasonal influences, we are expecting to see a slight decrease at year-end over the level on September 30, 2010. Moreover, we are expecting investments in property, plant and equipment to be about on the level of depreciation.

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS IN ACCORDANCE WITH IFRS

from January 1 to September 30, 2010

<b>30</b>	<b>Consolidated Income Statement</b>
<b>31</b>	<b>Consolidated Statement of Comprehensive Income</b>
<b>32</b>	<b>Consolidated Balance Sheet</b>
<b>34</b>	<b>Consolidated Statement of Changes in Equity</b>
<b>36</b>	<b>Consolidated Cash Flow Statement</b>
<b>37</b>	<b>Condensed Notes</b>
37	Key financial figures by segment
39	Group key financial figures
40	Preliminary remarks
40	Consolidation policies and methods
40	Standards applied
41	Scope of consolidation
41	Business combinations in accordance with IFRS 3
42	Currency translation
43	Information on the consolidated income statement, balance sheet and cash flow statement
43	Other operating income
43	Other operating expenses
43	Finance income
43	Finance costs
44	Income taxes
44	Earnings per share
44	Financial liabilities
45	Other provisions
45	Equity
46	Information on the cash flow statement

## CONSOLIDATED INCOME STATEMENT

from January 1 to September 30, 2010

in EUR m	Note	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009	July 1 – Sep. 30, 2010	July 1 – Sep. 30, 2009
Sales		5,710.2	4,816.2	2,022.6	1,612.8
Cost of goods sold		–4,484.3	–3,707.5	–1,592.9	–1,239.1
<b>Gross profit</b>		<b>1,225.9</b>	<b>1,108.7</b>	<b>429.7</b>	<b>373.7</b>
Selling expenses		–860.5	–794.4	–294.8	–262.5
Administrative expenses		–98.4	–85.1	–36.4	–27.9
Other operating income	1	40.4	27.6	14.6	8.0
Other operating expenses	2	–26.2	–21.6	–8.3	–5.8
<b>Operating profit</b>		<b>281.2</b>	<b>235.2</b>	<b>104.8</b>	<b>85.5</b>
Result of investments accounted for at equity		3.4	–10.2	1.0	1.5
Finance income	3	8.0	8.6	2.3	3.4
Finance costs	4	–147.5	–171.1	–33.0	–53.7
Distribution to minorities under IAS 32		–1.0	–0.7	–0.4	–0.2
Other financial result		–4.3	1.8	–2.6	–
<b>Financial result</b>		<b>–141.4</b>	<b>–171.6</b>	<b>–32.7</b>	<b>–49.0</b>
<b>Profit before tax</b>		<b>139.8</b>	<b>63.6</b>	<b>72.1</b>	<b>36.5</b>
Income taxes	5	–55.6	–45.3	–28.8	–16.6
<b>Profit after tax</b>		<b>84.2</b>	<b>18.3</b>	<b>43.3</b>	<b>19.9</b>
<i>Attributable to:</i>					
<i>Shareholders of Brenntag AG</i>		<i>80.6</i>	<i>17.1</i>	<i>40.8</i>	<i>19.1</i>
<i>Minority shareholders</i>		<i>3.6</i>	<i>1.2</i>	<i>2.5</i>	<i>0.8</i>
<b>Undiluted earnings per share (in EUR)</b>	6	<b>1.67</b>	<b>0.42</b>	<b>0.79</b>	<b>0.47</b>
<b>Diluted earnings per share (in EUR)</b>	6	<b>1.67</b>	<b>0.42</b>	<b>0.79</b>	<b>0.47</b>



## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

from January 1 to September 30, 2010

in EUR m	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009	July 1 – Sep. 30, 2010	July 1 – Sep. 30, 2009
<b>Profit after tax</b>	<b>84.2</b>	<b>18.3</b>	<b>43.3</b>	<b>19.9</b>
Change in exchange rate differences	48.4	–5.7	–53.8	–4.4
Change in cash flow hedge reserve	11.6	–6.6	2.5	–1.8
Deferred tax on components of other comprehensive income	–3.7	1.7	–0.7	0.7
<b>Other comprehensive income</b>	<b>56.3</b>	<b>–10.6</b>	<b>–52.0</b>	<b>–5.5</b>
<b>Total comprehensive income</b>	<b>140.5</b>	<b>7.7</b>	<b>–8.7</b>	<b>14.4</b>
<i>Attributable to:</i>				
<i>Shareholders of Brenntag AG</i>	<i>136.5</i>	<i>6.7</i>	<i>–11.7</i>	<i>12.8</i>
<i>Minority shareholders</i>	<i>4.0</i>	<i>1.0</i>	<i>3.0</i>	<i>1.6</i>

## CONSOLIDATED BALANCE SHEET

as of September 30, 2010

### ASSETS

in EUR m

	Sep. 30, 2010	Dec. 31, 2009
<b>Current Assets</b>		
Cash and cash equivalents	300.6	602.6
Trade receivables	1,127.6	831.4
Other receivables	98.8	85.2
Other financial assets	9.2	6.3
Current tax assets	17.8	15.3
Inventories	565.3	422.3
Non-current assets held for sale	2.3	3.2
	<b>2,121.6</b>	<b>1,966.3</b>
<b>Non-current Assets</b>		
Property, plant and equipment	805.3	784.1
Intangible assets	1,847.7	1,785.9
Investments accounted for at equity	24.9	18.6
Other receivables	18.5	21.3
Other financial assets	7.5	10.6
Deferred tax assets	64.4	67.0
	<b>2,768.3</b>	<b>2,687.5</b>
<b>Total assets</b>	<b>4,889.9</b>	<b>4,653.8</b>

## LIABILITIES AND EQUITY

in EUR m	Note	Sep. 30, 2010	Dec. 31, 2009
<b>Current Liabilities</b>			
Trade payables		836.6	655.6
Financial liabilities	7	87.2	61.5
Other liabilities		344.0	309.0
Other provisions	8	60.1	56.1
Current tax liabilities		17.1	2.5
		<b>1,345.0</b>	<b>1,084.7</b>
<b>Non-current Liabilities</b>			
Financial liabilities	7	1,683.1	3,077.0
Other liabilities		2.2	1.7
Other provisions	8	144.9	139.5
Provisions for pensions and similar obligations		60.0	54.4
Liabilities to minorities under IAS 32		1.7	2.1
Deferred tax liabilities		117.4	122.1
		<b>2,009.3</b>	<b>3,396.8</b>
<b>Equity</b>	9		
Subscribed capital <sup>1)</sup>		51.5	–
Additional paid-in capital		1,557.4	381.6
Retained earnings		–62.9	–143.5
Other comprehensive income		–18.1	–74.0
<b>Equity attributable to Brenntag shareholders</b>		<b>1,527.9</b>	<b>164.1</b>
Equity attributable to minority shareholders		7.7	8.2
		<b>1,535.6</b>	<b>172.3</b>
<b>Total liabilities and equity</b>		<b>4,889.9</b>	<b>4,653.8</b>

<sup>1)</sup> Prior period EUR 25.0 k.

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

### from January 1 to September 30, 2009

in EUR m	Subscribed capital <sup>1)</sup>	Additional paid-in capital	Retained earnings
<b>December 31, 2008</b>	–	<b>341.6</b>	<b>–142.1</b>
Capital increase	–	40.0	–
Dividends	–	–	–
Profit/loss after tax	–	–	17.1
Income and expenses recognized directly in equity	–	–	–
<b>Total income and expense for the period</b>	–	–	<b>17.1</b>
<b>Sep. 30, 2009</b>	<b>–</b>	<b>381.6</b>	<b>–125.0</b>

<sup>1)</sup> EUR 25.0 k.

<sup>2)</sup> Exchange rate differences.

### from January 1 to September 30, 2010

in EUR m	Subscribed capital	Additional paid-in capital	Retained earnings
<b>December 31, 2009</b>	– <sup>1)</sup>	<b>381.6</b>	<b>–143.5</b>
Capital increases	51.5	1,175.8	–
Business combinations	–	–	–
Dividends	–	–	–
Profit/loss after tax	–	–	80.6
Income and expenses recognized directly in equity	–	–	–
<b>Total income and expense for the period</b>	–	–	<b>80.6</b>
<b>Sep. 30, 2010</b>	<b>51.5</b>	<b>1,557.4</b>	<b>–62.9</b>

<sup>1)</sup> EUR 25.0 k.

<sup>2)</sup> Exchange rate differences.

## Consolidated Statement of Changes in Equity

Exchange rate differences	Cash flow hedge reserve	Deferred tax	Equity attributable to Brenntag shareholders	Minority interests	Equity
-63.7	-25.3	8.4	118.9	9.4	128.3
-	-	-	40.0	-	40.0
-	-	-	-	-1.7	-1.7
-	-	-	17.1	1.2	18.3
-5.5	-6.6	1.7	-10.4	-0.2 <sup>2)</sup>	-10.6
-5.5	-6.6	1.7	6.7	1.0	7.7
-69.2	-31.9	10.1	165.6	8.7	174.3

Exchange rate differences	Cash flow hedge reserve	Deferred tax	Equity attributable to Brenntag shareholders	Minority interests	Equity
-56.5	-26.7	9.2	164.1	8.2	172.3
-	-	-	1,227.3	-	1,227.3
-	-	-	-	-0.8	-0.8
-	-	-	-	-3.7	-3.7
-	-	-	80.6	3.6	84.2
48.0	11.6	-3.7	55.9	0.4 <sup>2)</sup>	56.3
48.0	11.6	-3.7	136.5	4.0	140.5
-8.5	-15.1	5.5	1,527.9	7.7	1,535.6

## CONSOLIDATED CASH FLOW STATEMENT

from January 1 to September 30, 2010

in EUR m	Note 10	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009	July 1 – Sep. 30, 2010	July 1 – Sep. 30, 2009
<b>Profit after tax</b>		<b>84.2</b>	<b>18.3</b>	<b>43.3</b>	<b>19.9</b>
Depreciation and amortization		160.0	155.3	55.1	51.3
Income taxes	5	55.6	45.3	28.8	16.6
Income tax payments		–55.7	–55.3	–30.5	–6.6
Interest result	3, 4	139.5	162.5	30.7	50.3
Interest payments (netted against interest received)		–168.7	–140.2	–34.2	–53.6
Dividends received		0.4	0.9	0.4	0.1
Changes in provisions		–2.2	–5.8	0.6	–0.3
Changes in current assets and liabilities					
Inventories		–85.7	127.7	–21.1	–5.6
Receivables		–230.0	65.0	4.9	–0.1
Liabilities		169.4	42.8	–20.3	39.2
Non-cash distribution under IAS 32		1.0	0.7	0.4	0.2
Other non-cash items		–17.3	25.0	7.5	–9.3
<b>Cash provided by operating activities</b>		<b>50.5</b>	<b>442.2</b>	<b>65.6</b>	<b>102.1</b>
Proceeds from disposals of investments accounted for at equity		–	7.4	–	–
Proceeds from disposals of other financial assets		0.8	0.4	0.1	0.3
Proceeds from disposals of intangible assets as well as property, plant and equipment		3.8	2.2	1.2	0.1
Purchases of consolidated subsidiaries and other business units		–137.6	–14.1	–134.7	–2.0
Purchases of other financial assets		–1.4	–1.4	–0.1	–0.2
Purchases of intangible assets as well as property, plant and equipment		–49.4	–36.0	–19.1	–13.4
<b>Cash used for investing activities</b>		<b>–183.8</b>	<b>–41.5</b>	<b>–152.6</b>	<b>–15.2</b>
Capital increases		525.0	40.0	–	–
Payments in connection with the capital increase		–13.5	–	–0.6	–
Dividends paid to minority shareholders		–1.6	–2.0	–0.2	–
Proceeds from borrowings		3.9	–	–3.2	–
Repayments of borrowings		–692.8	–146.2	–6.7	–53.4
<b>Cash used for financing activities</b>		<b>–179.0</b>	<b>–108.2</b>	<b>–10.7</b>	<b>–53.4</b>
<b>Change in cash and cash equivalents</b>		<b>–312.3</b>	<b>292.5</b>	<b>–97.7</b>	<b>33.5</b>
Change in cash and cash equivalents due to currency gains/losses		10.3	–2.5	–13.0	–1.2
Cash and cash equivalents at beginning of period/beginning of quarter		602.6	298.7	411.3	556.4
<b>Cash and cash equivalents at end of quarter</b>		<b>300.6</b>	<b>588.7</b>	<b>300.6</b>	<b>588.7</b>

## CONDENSED NOTES

as of September 30, 2010

### KEY FINANCIAL FIGURES BY SEGMENT

Segment reporting in accordance with IFRS 8 for the period from January 1 to September 30 in EUR m		Europe	North America	Latin America	Asia Pacific	All Other Segments	Consoli- dation	Group
External sales	2010	2,948.2	1,843.8	543.0	121.9	253.3	–	5,710.2
	2009	2,584.8	1,581.1	459.0	43.2	148.1	–	4,816.2
	Change in %	14.1	16.6	18.3	182.2	71.0	–	18.6
	fx adjusted change in %	11.9	10.4	8.1	144.3	71.0	–	14.1
Inter-segment sales	2010	3.3	3.0	9.8	–	2.0	–18.1	–
	2009	2.6	2.3	14.3	–	0.5	–19.7	–
Operating gross profit <sup>1)</sup>	2010	649.7	462.5	103.7	26.7	10.7	–	1,253.3
	2009	609.6	413.9	91.3	10.6	8.2	–	1,133.6
	Change in %	6.6	11.7	13.6	151.9	30.5	–	10.6
	fx adjusted change in %	4.8	5.7	4.3	120.7	30.5	–	6.4
Gross profit	2010	–	–	–	–	–	–	1,225.9
	2009	–	–	–	–	–	–	1,108.7
	Change in %	–	–	–	–	–	–	10.6
	fx adjusted change in %	–	–	–	–	–	–	6.5
Operating EBITDA	2010	220.1	198.3	33.6	10.2	–14.6	–	447.6
	2009	194.6	170.9	33.0	2.6	–9.4	–	391.7
	Change in %	13.1	16.0	1.8	292.3	55.3	–	14.3
	fx adjusted change in %	11.0	10.2	–6.1	251.7	55.3	–	9.9
EBITDA	2010	–	–	–	–	–	–	441.2
	2009	–	–	–	–	–	–	390.5
	Change in %	–	–	–	–	–	–	13.0
	fx adjusted change in %	–	–	–	–	–	–	8.6
Operating EBITDA/ Operating gross profit <sup>1)</sup>	2010 in %	33.9	42.9	32.4	38.2	–136.4	–	35.7
	2009 in %	31.9	41.3	36.1	24.5	–114.6	–	34.6
Investments in non-current assets (Capex) <sup>2)</sup>	2010	29.9	12.1	4.0	1.0	0.2	–	47.2
	2009	24.1	6.5	2.3	0.6	0.1	–	33.6

<sup>1)</sup> External sales less cost of materials.<sup>2)</sup> Investments in non-current assets are other additions to property, plant and equipment and intangible assets.

## KEY FINANCIAL FIGURES BY SEGMENT

Segment reporting in accordance with IFRS 8 for the period from July 1 to September 30 in EUR m		Europe	North America	Latin America	Asia Pacific	All Other Segments	Consoli- dation	Group
External sales	2010	1,011.3	653.1	190.6	83.3	84.3	–	2,022.6
	2009	879.4	503.5	152.1	15.2	62.6	–	1,612.8
	Change in %	15.0	29.7	25.3	448.0	34.7	–	25.4
	fx adjusted change in %	12.9	15.8	9.9	372.6	34.7	–	18.0
Inter-segment sales	2010	1.0	1.1	1.7	–	1.1	–4.9	–
	2009	1.2	0.6	3.9	–	0.2	–5.9	–
Operating gross profit <sup>1)</sup>	2010	218.2	165.6	34.7	16.2	4.0	–	438.7
	2009	208.3	137.6	32.1	4.0	2.4	–	384.4
	Change in %	4.8	20.3	8.1	305.0	66.7	–	14.1
	fx adjusted change in %	2.8	7.3	–4.5	257.8	66.7	–	7.1
Gross profit	2010	–	–	–	–	–	–	429.7
	2009	–	–	–	–	–	–	373.7
	Change in %	–	–	–	–	–	–	15.0
	fx adjusted change in %	–	–	–	–	–	–	8.1
Operating EBITDA	2010	75.7	72.2	11.0	6.0	–4.6	–	160.3
	2009	70.7	56.9	12.6	1.3	–4.1	–	137.4
	Change in %	7.1	26.9	–12.7	361.5	12.2	–	16.7
	fx adjusted change in %	5.2	14.1	–21.3	328.6	12.2	–	9.5
EBITDA	2010	–	–	–	–	–	–	159.9
	2009	–	–	–	–	–	–	136.8
	Change in %	–	–	–	–	–	–	16.9
	fx adjusted change in %	–	–	–	–	–	–	9.6
Operating EBITDA/ Operating gross profit <sup>1)</sup>	2010 in %	34.7	43.6	31.7	37.0	–115.0	–	36.5
	2009 in %	33.9	41.4	39.3	32.5	–170.8	–	35.7
Investments in non-current assets (Capex) <sup>2)</sup>	2010	12.9	5.6	1.9	0.9	0.1	–	21.4
	2009	9.9	2.9	0.9	0.3	0.1	–	14.1

<sup>1)</sup> External sales less cost of materials.

<sup>2)</sup> Investments in non-current assets are other additions to property, plant and equipment and intangible assets.



## GROUP KEY FINANCIAL FIGURES

in EUR m	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009	July 1 – Sep. 30, 2010	July 1 – Sep. 30, 2009
<b>EBITDA</b>	<b>441.2</b>	<b>390.5</b>	<b>159.9</b>	<b>136.8</b>
Investments in non-current assets (Capex) <sup>1)</sup>	–47.2	–33.6	–21.4	–14.1
Changes in working capital <sup>2)</sup>	–170.9	206.2	–47.7	12.1
<b>Free cash flow</b>	<b>223.1</b>	<b>563.1</b>	<b>90.8</b>	<b>134.8</b>

<sup>1)</sup> Investments in non-current assets are other additions to property, plant and equipment and intangible assets.

<sup>2)</sup> Definition of working capital: Trade receivables plus inventories less trade payables.

in EUR m	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009	July 1 – Sep. 30, 2010	July 1 – Sep. 30, 2009
<b>Operating EBITDA</b>	<b>447.6</b>	<b>391.7</b>	<b>160.3</b>	<b>137.4</b>
Transaction costs/holding charges <sup>1)</sup>	–6.4	–1.2	–0.4	–0.6
<b>EBITDA</b>	<b>441.2</b>	<b>390.5</b>	<b>159.9</b>	<b>136.8</b>
Scheduled depreciation of property, plant and equipment	–62.3	–61.9	–21.2	–20.5
Impairment of property, plant and equipment	–	–	–	–
<b>EBITA</b>	<b>378.9</b>	<b>328.6</b>	<b>138.7</b>	<b>116.3</b>
Scheduled amortization of intangible assets <sup>2)</sup>	–97.7	–93.4	–33.9	–30.8
Impairment of intangible assets	–	–	–	–
<b>EBIT</b>	<b>281.2</b>	<b>235.2</b>	<b>104.8</b>	<b>85.5</b>
Financial result	–141.4	–171.6	–32.7	–49.0
<b>Profit before tax</b>	<b>139.8</b>	<b>63.6</b>	<b>72.1</b>	<b>36.5</b>

<sup>1)</sup> Transaction costs: Costs connected with restructuring and refinancing under company law, particularly the IPO in 2010. They are eliminated for purposes of management reporting to permit proper presentation of the operating performance and comparability on segment level. Holding charges: Costs of certain holding activities charged to the operating companies. On Group level they net to zero.

<sup>2)</sup> This figure includes for the period January to September 2010 scheduled amortization of customer relationships totaling EUR 91.7 million (prior period: EUR 86.3 million). Of the amortization of customer relationships, EUR 79.6 million (prior period: EUR 76.9 million) results from the acquisition of the Brenntag Group by funds advised by BC Partners Limited, Bain Capital, Ltd. and subsidiaries of Goldman Sachs International at the end of the third quarter of 2006.

in EUR m	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009	July 1 – Sep. 30, 2010	July 1 – Sep. 30, 2009
<b>Operating gross profit</b>	<b>1,253.3</b>	<b>1,133.6</b>	<b>438.7</b>	<b>384.4</b>
Production/mixing & blending costs	27.4	24.9	9.0	10.7
<b>Gross profit</b>	<b>1,225.9</b>	<b>1,108.7</b>	<b>429.7</b>	<b>373.7</b>

## PRELIMINARY REMARKS

At the shareholders' meeting of Brenntag Management GmbH on March 3, 2010, the shareholders passed a resolution to convert Brenntag Management GmbH into a stock corporation (Aktiengesellschaft) with the name Brenntag AG. The conversion was entered in the commercial register of the local court of Duisburg (HRB 22178) on March 11, 2010. On March 29, 2010, the capital of the company was increased by the issuance of 10.5 million new shares in connection with the first listing of Brenntag AG on the regulated market of the Frankfurt stock exchange (Prime Standard section).

## CONSOLIDATION POLICIES AND METHODS

### Standards applied

These interim consolidated financial statements for the period from January 1 to September 30, 2010 have been prepared in accordance with the requirements of IAS 34 (Interim Financial Reporting). The Notes are presented in condensed form compared to the Notes to the consolidated financial statements at December 31, 2009.

With the exception of the Standards and Interpretations to be applied for the first time in the financial year starting January 1, 2010, the same consolidation policies and methods have been applied as for the consolidated financial statements at December 31, 2009. The provisions for the virtual stock programme set up for the first time in the 2010 financial year for the members of the Management Board have been measured in accordance with IFRS 2 (Share-based Payment) on the basis of the fair value and taking the remaining term of the programme into account. They are shown under other provisions for personnel expenses.

Income taxes are recorded on the basis of the latest estimate of the corporate income tax rate expected for the 2010 financial year.

The first-time application of the revised IFRS 3 (Business Combinations) leads to material changes in the accounting of business combinations. The new IFRS 3 does not allow the capitalization of costs directly attributable to the business combination and introduces clearer requirements for the separation of a business combination from other transactions. Furthermore, any subsequent changes in estimates of a contingent purchase price payable are, in principle, not to be recognized by adjusting goodwill but directly recognized as expense or income. In the case of successive share acquisitions which lead to the control of an entity or in the case of the sale of shares with the loss of control, the Standard requires the remeasurement of the shares already held in the first case and the remaining shares in the second case at their fair value to affect net income.

The revised IAS 27 (Consolidated and Separate Financial Statements) stipulates that share acquisitions and sales which have no influence on existing control are to be recognized directly in equity (economic entity approach).

Depending on the respective future transaction, the aforementioned revised IFRS 3 and revised IAS 27 may have different effects on the Brenntag Group.

The other Standards and Interpretations applied for the first time do not have any material effect on the presentation of the net assets, financial position and results of operations of the Brenntag Group.

## Scope of consolidation

The table below shows the changes in the number of fully consolidated companies and special purpose entities since January 1, 2010:

	Jan. 1, 2010	Additions	Disposals	Sep. 30, 2010
Domestic consolidated companies	30	–	4	26
Foreign consolidated companies	148	22	3	167
<b>Total consolidated companies</b>	<b>178</b>	<b>22</b>	<b>7</b>	<b>193</b>

The disposals relate exclusively to mergers.

Eight associates (December 31, 2009: five) are accounted for at equity.

## Business combinations in accordance with IFRS 3

All the shares in EAC Industrial Ingredients Ltd. A/S, Copenhagen, Denmark, a leading provider of chemical distribution solutions in South and Southeast Asia with a total of 20 subsidiaries, were taken over in July 2010. This acquisition has enabled Brenntag to further expand its market position in the Asia Pacific growth region.

The acquisition costs for the net assets of the Group acquired amounted to EUR 139.5 million (including EUR 128.0 million for the equity acquired and EUR 11.5 million for the repayment of financial liabilities towards the old shareholders). Costs of EUR 1.6 million in connection with the acquisition have been recognized directly in other operating expenses in 2010.

The net assets acquired break down as follows:

in EUR m	Carrying amount according to IFRS	Provisional step up	Provisional fair value according to IFRS
<b>ASSETS</b>			
Cash and cash equivalents	6.4	–	6.4
Trade receivables	49.0	–	49.0
Other receivables	6.8	–	6.8
Current tax assets	1.5	–	1.5
Inventories	39.9	0.7	40.6
Property, plant and equipment	9.5	5.9	15.4
Customer relationships and similar rights	3.0	17.2	20.2
Other intangible assets	0.5	–	0.5
Investments accounted for at equity	1.5	–	1.5
Deferred tax assets	1.8	–	1.8
<b>LIABILITIES AND EQUITY</b>			
Liabilities to banks	–27.2	–	–27.2
Other financial liabilities	–1.6	–	–1.6
Trade payables	–24.7	–	–24.7
Other provisions	–0.6	–0.3	–0.9
Provisions for pensions and similar obligations	–1.9	–0.5	–2.4
Other liabilities	–4.3	–	–4.3
Current tax liabilities	–3.6	–	–3.6
Deferred tax liabilities	–	–6.4	–6.4
<b>Net assets</b>	<b>56.0</b>	<b>16.6</b>	<b>72.6<sup>1)</sup></b>

<sup>1)</sup> Of this figure, EUR –0.8 million is due to minority shareholders.

The measurement of the assets and liabilities acquired at fair value on the date of acquisition has not yet been completed. Provisional fair values have been determined for material assets and liabilities. The final fair values may deviate from these provisional figures. The multi-period excess earnings method was used to measure customer relationships. There are no material deviations between the gross value and the carrying amount of the receivables. The final purchase price settlement may still lead to changes in the acquisition costs for the net assets acquired. On the basis of the provisional fair values of the net assets acquired, the provisional goodwill which cannot be amortized for tax purposes amounts to EUR 66.1 million. The goodwill includes an employee base of EUR 3.5 million which was determined on a cost basis. The remaining goodwill is determined by the growth opportunities arising from the takeover. For example, the acquisition has given Brenntag access to an established distribution network in nine countries which Brenntag considers to have excellent growth potential. Brenntag is thus significantly increasing its market share in South and Southeast Asia and strengthening the market position in key industries such as food, coatings, personal care and pharmaceuticals.

The companies acquired posted sales of EUR 116.9 million and profit after income tax of EUR 6.0 million in 2010 in the period before their acquisition by Brenntag. If the initial consolidation of the companies acquired had taken place with effect from January 1, 2010, sales of EUR 5,827.1 million would have been shown for the Brenntag Group for the period from January 1 to September 30, 2010. The profit after income tax for this period would have been EUR 88.1 million including the effects of the purchase price allocation.

In addition to the above-mentioned acquisition, Brenntag took over the distribution business of Metausel S.A.S, Reichstett, in France and the industrial chemicals distribution business of the US chemical distributor, Houghton Chemical Corporation, Boston, for a total of EUR 7.9 million. The measurement of the assets and liabilities acquired has not yet been completed. At the balance sheet date, September 30, 2010, the provisional goodwill amounted to EUR 4.4 million.

### Currency translation

The euro exchange rates for major currencies developed as follows:

EUR 1 = currencies	Closing rate		Average rate	
	Sep. 30, 2010	Dec. 31, 2009	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009
Canadian dollar (CAD)	1.4073	1.5128	1.3615	1.5933
Swiss franc (CHF)	1.3287	1.4836	1.4002	1.5104
Danish crown (DKK)	7.4519	7.4418	7.4448	7.4475
Pound sterling (GBP)	0.8600	0.8881	0.8573	0.8862
Polish zloty (PLN)	3.9847	4.1045	4.0043	4.3797
Swedish crown (SEK)	9.1421	10.2520	9.6484	10.7103
US dollar (USD)	1.3648	1.4406	1.3145	1.3665

## INFORMATION ON THE CONSOLIDATED INCOME STATEMENT, BALANCE SHEET AND CASH FLOW STATEMENT

### 1. Other operating income

Other operating income includes in 2010 income from IPO costs to be charged to Brachem Acquisition S.C.A., Luxembourg, amounting to EUR 2.5 million.

### 2. Other operating expenses

Other operating expenses include in 2010 costs of the IPO amounting to EUR 8.2 million.

### 3. Finance income

in EUR m	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009
Interest income from third parties	3.7	4.3
Expected income from plan assets	4.3	4.3
<b>Total</b>	<b>8.0</b>	<b>8.6</b>

### 4. Finance costs

in EUR m	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009
Interest expense on liabilities to third parties	–93.9	–101.6
Interest expense on liabilities to related parties	–17.0	–48.4
Expense from the measurement of interest rate swaps and interest caps at fair value	–26.4	–10.1
Interest cost on the unwinding of discounting for provisions for pensions and similar obligations	–6.5	–6.2
Interest cost on other provisions	–2.3	–3.3
Interest expense on finance leases	–1.4	–1.5
<b>Total</b>	<b>–147.5</b>	<b>–171.1</b>

The interest expense on liabilities to third parties includes one-off costs amounting to EUR 20.8 million in connection with the restructuring of the syndicated loan. Due to the repayment of the Mezzanine Facility Agreement as well as parts of the Second Lien and the Senior Facility Agreements, the hedge accounting for the interest rate swaps and interest caps used to hedge the interest payments on these loans that originally ran until January and July 2011 respectively was terminated prematurely in relation to the parts repaid. As a result, an expense of EUR 9.1 million was reclassified from the cash flow hedge reserve to expense from the measurement of interest rate swaps and interest caps at fair value.

## 5. Income taxes

Income taxes include current tax expenses of EUR 67.0 million (prior period: current tax expenses of EUR 66.6 million) as well as deferred tax income of EUR 11.4 million (prior period: deferred tax income of EUR 21.3 million).

## 6. Earnings per share

The earnings per share are determined by dividing the share in income after tax due to the shareholders of Brenntag AG by the average number of shares in circulation. The 41 million shares resulting from the conversion of the company into a stock corporation on March 11, 2010 have already been included from January 1, 2009 in the calculation of the earnings per share. The 10.5 million shares issued as part of the capital increase on March 29, 2010 have been taken into consideration on a pro-rata basis for the period January 1 to September 30, 2010. The average number of shares in circulation for the period July 1 to September 30, 2010 is 51.5 million.

Thus the number of shares in circulation developed as follows:

	Date	No. of shares (unweighted)	Weighting in days	No. of shares (weighted)
	Jan. 1, 2009	41,000,000	273	41,000,000
	Jan. 1, 2010	41,000,000	273	41,000,000
Capital increase through the issuance of new shares	Mar. 29, 2010	10,500,000	186	7,153,846
	Sep. 30, 2010	51,500,000		48,153,846

## 7. Financial liabilities

in EUR m	Sep. 30, 2010	Dec. 31, 2009
Liabilities under syndicated loan	1,466.3	2,160.4
Other liabilities to banks	232.5	198.8
Liabilities under finance leases	20.1	20.1
Financial liabilities to related parties	–	702.2
Derivative financial instruments	30.3	39.9
Other financial liabilities	21.1	17.1
<b>Financial liabilities as per Balance Sheet</b>	<b>1,770.3</b>	<b>3,138.5</b>
Cash and cash equivalents	300.6	602.6
<b>Net financial liabilities</b>	<b>1,469.7</b>	<b>2,535.9</b>

The liabilities of EUR 438.6 million existing at December 31, 2009 under the Mezzanine Facility Agreement were repaid in full with effect from March 31, 2010 including accrued interest up to that date. Furthermore, liabilities of EUR 69.0 million under the Second Lien Facility Agreement were repaid in April 2010 and liabilities under the Senior Facility Agreements of EUR 227.3 million were repaid in April and May 2010.

The loan of EUR 702.2 million granted by Brachem Acquisition S.C.A., Luxembourg, existing at December 31, 2009 was contributed to the additional paid-in capital of Brenntag AG including interest accrued up to March 28, 2010 after netting against receivables from Brachem Acquisition S.C.A., Luxembourg. The additional paid-in capital thus increased by EUR 714.9 million.

Of the other liabilities to banks, EUR 175.5 million (December 31, 2009: EUR 171.9 million) are amounts owed to banks by the consolidated Irish special purpose entity, Brenntag Funding Ltd., Dublin.

## 8. Other provisions

Other provisions developed as follows:

in EUR m	Sep. 30, 2010	Dec. 31, 2009
Environmental provisions	128.4	122.7
Provisions for personnel expenses	19.6	17.2
Miscellaneous provisions	57.0	55.7
<b>Total</b>	<b>205.0</b>	<b>195.6</b>

## 9. Equity

### Subscribed capital

In connection with the conversion of Brenntag Management GmbH into a stock corporation, the subscribed capital of EUR 25,000.00 was increased by a capital increase from company funds of EUR 40,975,000.00.

Through the issuance of new shares as part of the IPO (capital increase through issuance of new shares), the subscribed capital of Brenntag AG increased by a further EUR 10,500,000.00. The subscribed capital thus totals EUR 51,500,000.00 and is divided into 51.5 million no-par value shares.

### Additional paid-in capital

As a result of the capital increase from company funds, the additional paid-in capital of Brenntag AG was reduced by EUR 40,975,000.00.

It increased by EUR 501,884,200.25 through the issuance of the new shares. The costs connected with the issuance of the new shares amounting to EUR 15,186,151.75 were directly offset against the additional paid-in capital, taking the relevant tax effects of EUR 2,570,352.00 into account.

Furthermore, the loan granted by Brachem Acquisition S.C.A., Luxembourg, including interest accrued up to March 28, 2010 (after netting against receivables from Brachem Acquisition S.C.A., Luxembourg) was contributed to the additional paid-in capital of Brenntag AG. The additional paid-in capital thus increased by a further EUR 714,942,243.36 to EUR 1,557,426,443.61.

## 10. Information on the cash flow statement

The net cash inflow from operating activities amounting to EUR 50.5 million was influenced by cash outflows from the increase in working capital of EUR 170.9 million.

The rise in working capital resulted from changes in inventories, gross trade receivables and trade payables as well as from write-downs on trade receivables and inventories as follows:

in EUR m	Jan. 1 – Sep. 30, 2010	Jan. 1 – Sep. 30, 2009
Increase/decrease in inventories	–85.7	127.7
Increase/decrease in gross trade receivables	–223.3	63.4
Increase in trade payables	136.2	4.2
Write-downs on gross trade receivables and on inventories <sup>1)</sup>	1.9	10.9
<b>Cash outflow/inflow resulting from the change in working capital</b>	<b>–170.9</b>	<b>206.2</b>

<sup>1)</sup> Shown in other non-cash items.

However, overall it was possible to keep the increase in working capital, which had fallen sharply in the prior period as a result of declining business activity, at a relatively low level compared with the development of sales so that the annualized working capital turnover rate rose from 9.0 in the first nine months of 2009 to 10.4 in the reporting period.

The interest payments include both interest of EUR 64.2 million on the Mezzanine Facility Agreement repaid early as part of the IPO as well as payments of EUR 21.1 million for the restructuring of the syndicated loan. In addition, balancing payments under interest-rate hedging are also taken into consideration in the interest payments.

Of the cash used for financing activities, EUR 525.0 million (less costs of EUR 13.5 million incurred in connection with the capital increase) is proceeds from the IPO. At the same time, repayments of EUR 686.7 million were made on the syndicated loan. Of this figure, EUR 451.9 million related to the early repayment of the borrowings under the Mezzanine Facility Agreement (EUR 382.9 million) and parts of the Second Lien Facility Agreement (EUR 69.0 million) as part of the IPO. EUR 227.3 million relates to capital repayments from cash surplus generated in the prior period in line with the terms of the syndicated loan. In the first nine months 2009 a total of EUR 89.2 million was repaid.

Mülheim an der Ruhr, November 9, 2010

Brenntag AG  
THE MANAGEMENT BOARD

Stephen R. Clark

Jürgen Buchsteiner

Steven E. Holland



# REVIEW REPORT

## TO BRENNTAG AG, MÜLHEIM AN DER RUHR

We have reviewed the condensed consolidated interim financial statements – comprising the statement of financial position, income statement and statement of comprehensive income, cash flow statement, statement of changes in equity and selected explanatory notes – and the interim group management report of Brenntag AG for the period from January 1, 2010 to September 30, 2010 which are part of the quarterly financial report pursuant to § (Article) 37x Abs. (paragraph) 3 WpHG (“Wertpapierhandelsgesetz”: German Securities Trading Act). The preparation of the condensed consolidated interim financial statements in accordance with the IFRS applicable to interim financial reporting as adopted by the EU and of the interim group management report in accordance with the provisions of the German Securities Trading Act applicable to interim group management reports is the responsibility of the parent Company’s Board of Managing Directors. Our responsibility is to issue a review report on the condensed consolidated interim financial statements and on the interim group management report based on our review.

We conducted our review of the condensed consolidated interim financial statements and the interim group management report in accordance with German generally accepted standards for the review of financial statements promulgated by the Institut der Wirtschaftsprüfer (Institute of Public Auditors in Germany) (IDW) and additionally observed the International Standard on Review Engagements “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” (ISRE 2410). Those standards require that we plan and perform the review so that we can preclude through critical evaluation, with moderate assurance, that the condensed consolidated interim financial statements have not been prepared, in all material respects, in accordance with the IFRS applicable to interim financial reporting as adopted by the EU and that the interim group management report has not been prepared, in all material respects, in accordance with the provisions of the German Securities Trading Act applicable to interim group management reports. A review is limited primarily to inquiries of company personnel and analytical procedures and therefore does not provide the assurance attainable in a financial statement audit. Since, in accordance with our engagement, we have not performed a financial statement audit, we cannot express an audit opinion.

Based on our review, no matters have come to our attention that cause us to presume that the condensed consolidated interim financial statements have not been prepared, in all material respects, in accordance with the IFRS applicable to interim financial reporting as adopted by the EU nor that the interim group management report has not been prepared, in all material respects, in accordance with the provisions of the German Securities Trading Act applicable to interim group management reports.

Düsseldorf, November 9, 2010

PricewaterhouseCoopers  
Aktiengesellschaft  
Wirtschaftsprüfungsgesellschaft

Klaus-Dieter Ruske	Frank Hübner
Wirtschaftsprüfer	Wirtschaftsprüfer
(German Public Auditor)	(German Public Auditor)

## FINANCIAL CALENDAR

<b>November 22, 2010</b>	Bank of America Merrill Lynch Business Services One-on-One Conference, London
<b>November 24, 2010</b>	Credit Suisse German Equity One-on-One Symposium, Frankfurt
<b>January 10–12, 2011</b>	Commerzbank German Investment Seminar 2011, New York
<b>March 24, 2011</b>	Release of 2010 Annual Report
<b>May 11, 2011</b>	Interim Report Q1 2011
<b>June 22, 2011</b>	Annual General Meeting, Düsseldorf

## IMPRINT AND CONTACT

### Issuer

Brenntag AG  
Stinnes-Platz 1  
D-45472 Mülheim an der Ruhr  
Phone: +49 (0) 208 7828 0  
Fax: +49 (0) 208 7828 698  
E-Mail: [info@brenntag.de](mailto:info@brenntag.de)

### Contact

For information on Investor Relations  
please contact:  
Georg Müller, Stefanie Steiner,  
Diana Alester  
E-Mail: [IR@brenntag.de](mailto:IR@brenntag.de)  
Phone: +49 (0) 208 7828 7653

### Concept and design

HGB Hamburger Geschäftsberichte  
GmbH & Co. KG, Hamburg

### Print

Woeste Druck + Verlag  
GmbH & Co. KG, Essen-Kettwig

### Text

Brenntag AG, Mülheim an der Ruhr

#### **Information on the Interim Report**

This translation is only a convenience translation. In case of any differences only the German version is binding.

#### **Information on rounding**

Due to the commercial rounding minor differences may occur when using rounded amounts or rounded percentages.

#### **Disclaimer**

This report contains forward-looking statements. The words “anticipate”, “assume”, “believe”, “estimate”, “expect”, “intend”, “plan”, “project”, “may”, “should” and similar expressions are used to identify forward-looking statements. Forward-looking statements are statements that are not historical facts; instead they reflect our current views and expectations and the assumptions underlying them about future events.

These forward-looking statements are subject to many risks and uncertainties, including a lack of further improvement or a renewed deterioration of global economic conditions, in particular a renewed decline of consumer demand and investment activities in Western Europe for the United States, a down-turn in major Asian economies, a continuation of the tense situation in the credit and financial markets and other risks and uncertainties.

If any of these risks and uncertainties materialize or if the assumptions underlying any of our forward-looking statements are proving to be incorrect, our actual results may be materially different from those expressed or implied by such forward-looking statements. We do not intend or assume any obligation to update these forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made.



**Brenntag AG**  
Stinnes-Platz 1  
45472 Mülheim an der Ruhr  
Germany

Phone: +49 (0) 208 7828 7653  
Fax: +49 (0) 208 7828 7755  
[IR@brenntag.de](mailto:IR@brenntag.de)